

Become an Introducer Appointed Representative of Mortgages for Business...



Are you losing business because major Buy to Let lenders will only transact with FSA registered businesses?

Do you want to retain client ownership?

Do you want to be able to receive most of the lenders procurement fee?

Major Buy to Let lenders have recently decided to transact only with brokers that are either Directly Authorised by FSA or that are Appointed Representatives of an Authorised business.

Clearly you have to be able to access all the major lenders in order to meet your clients requirements. So if you need to use a lender that requires you to have an FSA number, Mortgages for Business will transact your clients business for you whilst retaining less than a quarter of the lenders standard procurement fee.

Please read on to find out how we can help you do this:

If you would like to become an Introducer Appointed Representative of Mortgages for Business then you will receive the following benefits for just £17.25 plus VAT per person per month:

- A solution to transact with **ALL** lenders
- Market leading Buy to Let broker tool - Mortgage Flow
- Mortgages for Business expert case managers will take care of the processing of the case for you
- Pay away of 0.35% of the proc fee with most major lenders
- Nil broker fee service

Please note that if you intend to write one Buy to Let case per month or more then our 'Appointed Representative' offering would be the more lucrative option for you:

Based on an average loan size of £125,000 there is a difference of £125 in the remuneration per case between the Introducing Appointed Representative scheme and the Appointed Representative scheme.

As an Appointed Representative you decide the level of application fee and broker fee to charge your client (Under the Introducer Appointed Representative scheme there is an application fee of £200 payable per case which is added to the lenders valuation fee).

For more information please contact us

Call **0845 148 9238**

Visit **www.mortgagesforbusiness.co.uk**



Mortgages for Business