



## WANTED: Brilliant Mortgage Advisers

### £££ EXCELLENT REWARD £££

Are you client-obsessed? Hungry for success? Keen to develop your career? Hanker to work for an award-winning organisation that's fun, supportive and growing?

If you've answered YES to all the above, then read on because we want you!

#### About us

With offices in Kings Hill, Kent and Wilmslow, Cheshire, Mortgages for Business is an independent, whole of market mortgage brokerage looking for like-minded people to help us grow the business and expand the team.

Our mission is to deliver great financial outcomes for our clients and our forte is specialist lending including Ltd company buy to lets, complex income residential cases, commercial mortgages and property development finance.

#### About you

We're after CeMAP 3 qualified mortgage advisers who specialise in one or more of the following sectors:

- Buy to let and complex residential investment mortgages
- Commercial mortgages for investors and business owner-occupiers
- Property development finance
- Residential mortgages

Importantly, you will naturally align with our approach:

**Communicate with clarity:** Building long-term success requires a clear, professional, positive and friendly attitude. This approach wins clients, solves challenging circumstances and grows repeat business.

**In-depth sector knowledge:** Maintaining a deep understanding of the products available, lender requirements/policies and financial regulations must go hand-in-hand with staying on top of the broader macro-economic environment. This approach enables our advisers to offer sound advice, broker the best deals and help our clients take informed finance decisions.

**Commercially-minded:** Being able to balance the needs of both clients and Mortgages for Business all day every day is key. This approach builds success for client and the business.



**Taking ownership:** - From initial enquiry to case completion and beyond, prioritising the needs of the client is paramount. This approach ensures that clients receive the customer service they deserve and trust in our ability to deliver.

**Collaborative:** We respect our colleagues and work together with staff, lenders, surveyors and other third parties to get deals over the line. This approach affords us the best opportunity to grow the business and achieve the best financial outcomes for our clients.

If our approach matches yours, when you join our team, we will train and upskill you so that you are able to work to your full capabilities. We supply you with high quality leads, provide case management support, and an on-going personal development plan to ensure that you are able to get on with being a truly brilliant mortgage adviser.

#### **Why you should apply:**

- Reassuring basic salary
- Uncapped commission
- Great benefits: Pension, health Insurance, gym subsidy, 25 days' holiday pa, company fun days
- Ongoing learning opportunities
- Match funding for your charitable activities
- Light, modern office facilities with on-site parking and a never-ending supply of tea, coffee and hot chocolate
- A fun place to work
- We are an equal opportunities employer and welcome applications from all suitably qualified persons regardless of their race, sex, disability, religion/belief, sexual orientation or age.

#### **Next steps:**

To apply to join us, please send your CV and a covering letter explaining why you believe that you and Mortgages for Business are a great match to:

John Nixey, HR Manager

[johnn@mortgagesforbusiness.co.uk](mailto:johnn@mortgagesforbusiness.co.uk)